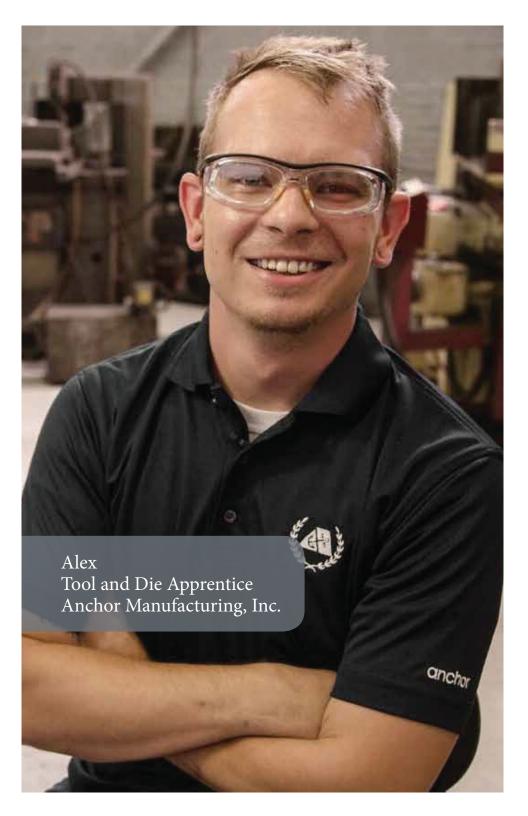




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## Manufacturing Jobs Are Everywhere, including in Your Neighborhood

Many young people believe that moving to a big city is one of the only ways to find a great job right out of school. The manufacturing industry is so diverse and expansive that virtually every neighborhood in America has at least one local manufacturer in their community. Most of these companies are family-owned companies whose products directly impact their local community, if not the world at large.

"Students need a direct path and a vision of forecasting future job placement trends. As a Human Resources manager and a mother of two, I strongly encourage parents to educate their children on the benefits of pursuing a career in metalforming for several reasons. The industry is as strong as it's ever been with increasing opportunity for growth. Hands on training can be as valuable as a college degree without the fear of student loan debt and the ability to achieve a solid career that could potentially lead them into a future of financial prosperity are just a few of the reasons. I have personally seen many examples of entry level employees at our organization who after time, and lots of hard work, have become some of our top executives making a six-figure income without ever stepping into a classroom."

—Amy A. Valentino, Human Resources Manager, Universal Metal Products Inc.

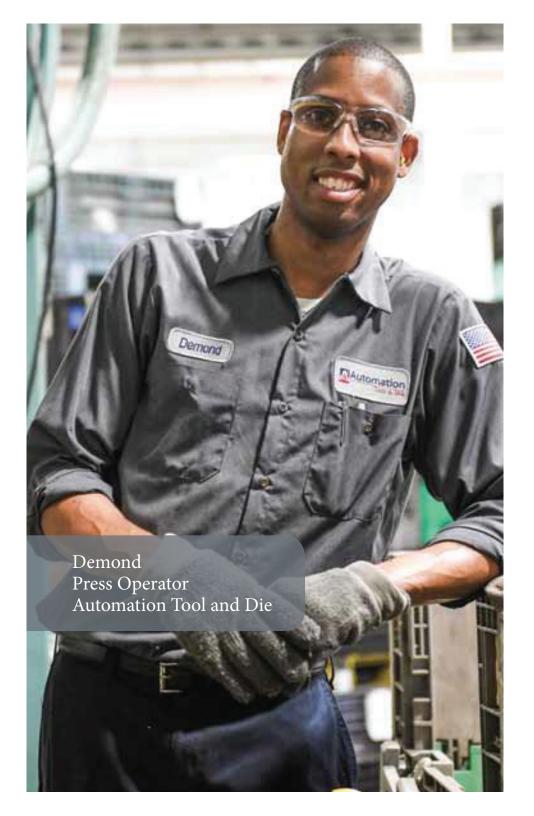


## **Not Your Father's Manufacturing**

Many people think of manufacturing as it was in the 20th century: dangerous work requiring hours of hard, physical labor. Manufacturing today provides a stark contrast to this outdated picture. Modern facilities use cutting-edge technologies such as robotics and 3D printing to craft components from raw materials, giving employees opportunities to exercise their minds and flex their skills while still using their hands to create and build.

"While attending community college, Kurt learned that manufacturing companies now pay for schooling while giving him experience in his field. As a kid, Kurt loved to take apart TVs, vacuum cleaners, computers and other electronics. In junior high and high school, he took wood, computer and technology classes including Auto-Cad. When Kurt was 23 years old, he purchased his first home, and at the age of 24, he bought a new truck. He is now 25 years old, will receive his journeyman's card this year, and can honestly say he is grateful for the career choice that was made available to him without any student loan debt."

—Mary, Mother of Kurt, electrician apprentice at Anchor Manufacturing Group, Inc.



## **Good-Paying Jobs with Opportunities for Growth and Leadership**

Did you know that in the first quarter of 2019, the average U.S. manufacturing worker's total compensation, including employer-provided benefits, was \$79,000? That is approximately 13 percent higher than the national average for total compensation across all U.S. industries in the same period (Source: Bureau of Labor Statistics, 2019). Additionally, since most training programs for skilled work do not require a traditional four-year college degree, young people in manufacturing tend to begin their careers sooner, and with significantly less debt.

"I knew a traditional 4-year college was not the right fit for Jeremy so when he was offered an opportunity to co-op at a manufacturing facility during high school he jumped at the chance. It was the highlight of his high school years and allowed him to easily transition into a full-time manufacturing apprenticeship after graduation. It was the best decision he ever made; he loves his job, is going to the local technical college at no cost and earns as he learns!"

—Reneé, Mother of Jeremy, maintenance mechanic apprentice at Waukesha Metal Products